



*Aviation*  
is a **journey.**

Where do **you**  
want to go?

Introducing an aviation company  
that revolves around you.

 **Axis Jet**  
*Axis Aviation Group, Inc.*

Wherever your aviation journey leads, we'll guide you.

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**Owners Matt Bosco and Dan Kimmel are dedicated to serving the best interests of aircraft owners.**

serve as a guide throughout their aviation path.

Axis Jet's market focus is derived from our experience with Falcons, Hawkers, Citations and near-new, high-end Beechcraft family aircraft from turbine to piston. Because we are both experienced manufacturers reps, we also provide buyer representation with new aircraft. As seasoned veterans of this industry, our contacts and experience enable us to integrate a wide variety of services that are required when purchasing and owning an aircraft.

Our facility at Sac Jet Center, Sacramento Executive Airport (KSAC), is home to our corporate headquarters, pilot and flight dispatch and 60,000 sq. ft of secured hangar space for a growing fleet.

We're pleased to have this opportunity to share with you our services.

Acquisition

Sales

and Management

Axis Jet is a truly unique aviation company that brings passion and personalized service to aircraft acquisition, sales and management.

Axis Jet was founded in 2004 from a desire to better serve our clients in the selection and use of their aircraft from an independent and objective point of view. Today, we serve as an aviation partner to a discriminating list of clients who enjoy **all** the benefits and value that aircraft ownership has to offer.

Our mission is to build enduring relationships with our clients and

## Aircraft Acquisition

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Finding an aircraft for sale with the use of the internet is easy -- but you're only getting part of the picture. Thinking of asking a pilot friend to assist in your search? Imagine what happens when you take a kid to the candy store. When it comes to finding the right aircraft for you — for your needs — you need an experienced, independent professional that can walk you down the right path, uncover hard-to-find

opportunities and jump over the potential pitfalls.

As a partner in your new or used aircraft purchase, we step you through a systematic process that assures the best value. We are not employed to sell you anything. Our entire focus is on helping you purchase the airplane that best fits your need.

Here's what we do:

1. Aircraft Selection – We analyze your mission, flying profile and budget to recommend the model aircraft, year and equipment that will best suit your needs.
2. Market Search - Our industry relationships and real-time data far exceeds the market search capable of the web or an individual buyer. We have access to the global marketplace, aircraft that aren't yet listed and current aircraft owners.
3. Aircraft Evaluation – We'll focus on each aircraft by evaluating airframe, engine, component times and inspection status. Avionics, damage, service compliance and genealogy.
4. Technical Review and Market Valuation – This is the most important service that will minimize the risks associated with purchasing an aircraft. We have the experience to define the workscope to get the max value out of a pre-purchase inspection and avoid costly items that could be easily overlooked.
5. Offer Price and Negotiation – Remember, we're on your side. As your representative, we'll help define a reasonable purchase price and negotiate on your behalf.
6. Documentation and Closing – It's not done until the last "i" is dotted and "t" crossed with the FAA, title companies, finance divisions and associated parties.
7. Support Services - We have a network of support services from financing and insurance to sales and use tax. The questions you are asking yourself now, are ones we can answer.

## Aircraft Management

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Ever have a bad travel experience? Most likely it wasn't one event that went wrong, but lots of little things that added up to a disaster.

At Axis Jet, we know your aircraft ownership experience is defined by the details – pilot crews, maintenance, hangar, fuel, dispatch and cleaning to name a few. And while utilizing your aircraft saves you time, dealing with the details is something you don't have time for.

Axis Jet is proud to offer aircraft management services to a select group of distinctive aircraft owners. In fact, our management division was literally born from customer requests. Our reputation for customer service excellence and understanding the needs of today's aircraft owners, make us the choice for management in Northern California. Our clients enjoy carefree aircraft ownership with the confidence that our experienced professionals are tending to the details of each flight, every maintenance event and the overall care of each airplane.

Management services include:

1. Professional pilot services – Crew selection, training, scheduling and oversight of personable and safety-oriented professionals.
2. Itinerary and flight coordination – Our 24-hour dispatch team assures each trip is thoughtfully planned, detailed and communicated.
3. Maintenance and oversight – Maintenance tracking and coordination to minimize downtimes and maintain the value of your asset.
4. Reporting and bill payments - Easy-to-read monthly statements, expense tracking and bill payments to keep finances on target.
5. Fleet Insurance – You'll save money with access to our preferred fleet insurance with your choice of a \$25 or \$500 million liability.
6. Travel details made easy – In flight catering, aircraft pull-out, fueling, clean and detailing are considered done.
7. FAA compliance - From avionics to the crew, your aircraft operation will always meet or exceed regulations.

Whether you currently own an aircraft or are considering ownership, please contact us to discuss the benefits of aircraft management.

## Aircraft Sales

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Once you've made the decision to sell, you're ready to make it happen. Selecting experienced representation not only helps make it happen faster, but assures you get the most value for your asset.

Axis Jet's sales professionals have more than 500 past transactions to draw upon. They know what sells, where the market's moving and when to hold out.

When you make a decision to list your asset with Axis Jet, you've opened your aircraft to the global market and placed it in on the inside track of the industry's top sales performers -- which means straight to the buyers.

Sales brokerage services include:

1. Market Evaluation - Maximizing the return on your investment is our primary goal. We provide a market evaluation, based on market trends and competitive review, including Blue Book/Vref analysis.
2. On-site inspection - Conduct an up-close and personal inspection of the aircraft and an in-depth log book review.
3. Specifications and Photos - We develop an accurate and detailed spec sheet and obtain up-to-date photos to best represent the aircraft.
4. Launch - In most cases, we utilize industry subscribed services to broadcast the aircraft as new to the market -- targeting brokers with clients in search of your model aircraft.
5. Marketing - Our ongoing resale advertising efforts inform buyers about your aircraft and generate responses from around the world.
6. Activity - Our responses to prospective buyers are handled in a timely and professional manner 24 hours a day, 7 days a week.
7. Offer Price and Negotiation – Again, we're on your side. As your representative, we'll help define a selling price and negotiate on your behalf. But most importantly, we assist with writing the terms that can make the deal.
8. Documentation and Closing – All selling and transfer documents and monies will be handled by our experienced sales administrator.
9. Under Contract - We'll help you navigate through the sales process, contract and the ever-important pre-buy inspection.

An aviation company  
that revolves around you.



## Contact Us

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